



Leadership Academy

"Developing Leaders for a Successful Future"

Congratulations! You have made a pivotal decision in your personal development by completing this package and applying for the 2027 Leadership Academy. This rigorous program is designed to train emerging REALTOR® leaders who want to get involved, make a difference, grow their businesses and expand their leadership skills. Whether your aspirations are directed toward leading a committee, a REALTOR® Association Board member, Elected Office, or a Community Association, The Leadership Academy will empower you to maximize your leadership potential. As a participant you will be immersed in learning how your association works, team-building exercises, goal setting, networking techniques and communication skills. Graduates of the Central Panhandle Association of REALTORS® Leadership Academy will be equipped with the knowledge, skills and confidence to excel as a leader in the 21st Century.

Selection Criteria Includes

- 12 months as an active Realtor®
- Enthusiasm is a must
- Shows an interest in the Community
- Demonstrate a desire to be involved in the Central Panhandle Association of Realtors® as a committee member, committee chairperson, Director and/or Officer.
- Shows Support and Interest for REALTORS® Political Action Committee (RPAC)
- The ability to commit to the program requirements and project

Graduation Requirements

- Attend ALL Leadership events, meetings and training. (1-2 per month).
- Attend ALL Realtor® Association Membership Meetings
- Attend one CPAR Board of Directors Meeting.
- Complete Leadership Academy activity/project.
- Attend at least on Realtor Round Up
- Attend at least one RPAC event
- Join and participate in at least one CPAR Committee. (requires no more than 2 excused absences per committee)
- Attend Great American Realtor® Day (GARD)
- Attend Florida Realtors Convention and Governance Meetings (5-night stay in Orlando)

If more than two absences are incurred, participant will be dropped from the Academy and will not be eligible to graduate*

The Leadership Academy will select up to 10 Candidates for this honored position.

Please submit your completed application no later than **Wednesday, November 11th, 2026**. Interviews will be conducted on **Tuesday, November 17th** and If your application is chosen, notification will be sent to you by **Thursday, November 19th**.

*****Tuition for each participant is \$395. Payment is due within 30 days of acceptance to the program *****

Jacob Willenborg

2027 Chairman, Leadership Academy



Central Panhandle Association of Realtors

Preliminary 2027 Leadership Academy Schedule

January 12th – Orientation

- Meet fellow classmates/Ice Breaker Activity
- Meet BOD and Committee Chairs
- Introduction to CPAR policy and By Laws
- Class Project Discussion

January 13th – Team Building Course

- Team building exercises
- Discover your strengths and how to use them

February 17th – FREC Hearing Observation

- Gain insight into the real estate disciplinary and hearing process
- Learn how Florida real estate laws and regulations are applied in real-world cases

March 3rd – Great American Realtor Days at the Capitol (full day trip)

- The Legislation process
- Legislation affecting our industry

March 17th- CPAR Board of Directors Meeting

- Understand how the Board Meetings operate
- CPAR topics and Board decisions
- Roberts Rules of Order

April 20th – Local Leadership Lunch N Learn and tours

- Community leaders
- Leadership tips and advice
- What your community is doing for you
- Tour various community organizations

May 18th – Tour of the Port of Panama City & Oceaneering

- Economic driver for our community
- See how imports/exports affect our community

June 22nd – Public Speaking Lunch N Learn

- Importance of speaking and interacting publicly
- Public speaking exercise

July 20th – Florida Realtors Lunch N Learn

- Hear from a Florida Realtors Representative
- Leadership Training

August 24th-30th – Florida Realtors Convention, Orlando

- Get the big picture
- Understand how the Board works on a state level

September 14th – Military – Tyndall AFB and Navy Base Tours

- Understand how military impacts our community
- Meet with key officers

September 15th – Graduation

- Graduation during Annual Membership Meeting

*****Times and Locations TBA, Dates subject to change*****



Please read the application carefully and answer all questions thoroughly. Attach extra paper if additional space is needed in answering any questions.

Name: _____

Address: _____

Company: _____

Broker: _____ CPAR ID: _____

Email: _____

Office: _____ Cell: _____

License Number: _____ Year Licensed: _____

Universal Shirt Size _____ Woman's Shirt Size _____ Men's Shirt Size _____

I, _____, understand the importance and priority of the Central Panhandle Association of Realtors® Leadership Academy and if chosen as a candidate, I agree to make completing and tracking all required activities and events a top priority in my schedule. I understand that if I have more than 2 absences I will be dropped from the Academy and will not graduate. If I am not able to fulfill any portion of my commitment, I will immediately notify in writing, the chairperson of the Leadership Academy, the CEO and the president of the Central Panhandle Association of Realtors®. I understand as a participant, I represent CPAR and will conduct myself, in a professional manner, at all times in person and online. I also understand and agree that \$20 from my \$395 tuition will be considered a voluntary contribution to the REALTOR® political Action Committee.

Contributions to RPAC are not deductible for federal income tax purposes. Contributions are voluntary and are used for political purposes. The amounts indicated are merely guidelines and you may contribute more or less than the suggested amounts. The National Association of REALTORS® and its state and local associations will not favor or disadvantage any member because of the amount contributed or a decision not to contribute. You may refuse to contribute without reprisal. Your contribution is split between National RPAC and the State PAC in your state. Contact your State Association or PAC for information about the percentages of your contribution provided to National RPAC and to the State PAC. The National RPAC portion is used to support federal candidates and is charged against your limits under 52 U.S.C. 30116. Contributions received from a corporate entities shall be forwarded to the National Association of Realtors Political Advocacy Fund

I acknowledge, with my signature below that I agree and commit to complete all participation requirements as detailed in this Leadership Academy application, in order to graduate from the 2027 Leadership Academy.

Applicant Signature: _____ Date: _____

BROKER HEREBY RECOMMENDS APPLICANT FOR THE CENTRAL PANHANDLE ASSOCIATION OF REALTORS® 2027 LEADERSHIP ACADEMY AND ACKNOWLEDGES THAT ATTENDANCE IS REQUIRED FOR ALL ACTIVITIES/EVENTS FOR THE DURATION OF THE COURSE.

Broker Signature: _____ Date: _____

2027 LEADERSHIP ACADEMY QUESTIONAIRRE

Applicant Name: _____ Date: _____

1. Why do you want to participate in this program?

2. What does leadership mean to you?

3. What is one topic in the Real Estate Industry you would like to learn more about?

4. What is your biggest strength and weakness?

5. Past work experience outside of the Real Estate Industry:

6. Realtor Educational Background (include designations and/or special awards):

7. In what ways are you currently involved in the community?

8. Leadership Academy will work together to create and complete a class project over the course of the year. The goal of the project is to enhance teamwork while helping the community and/or the Association.

- Past Years Projects include:

2026- Support the NXT Gen Realtor Summit/Raise money for sponsorships	2020-Campiagn partner with 2020 Census
2025- Hosting A 5K to benefit A Hand Up and Quincy's Canine Coalition	2019- Designed CPAR New Member Resource Guide
2024- Partnering with United Way for 'Stuff the Bus' campaign	2018-CPAR Bricks Project for CPAR Building
2023- Habitat Fundraising and Casino Night Assistance	2017-Recommended Changes for the Policy Manual
2022- Collecting Donations for Habitat House Build	2016- Created a Realtor Safety Pamphlet
2021- Homebuyer Workshops throughout the community	

List 3 ideas for the 2027 class project that will enhance the community and/or the Association/REALTORS®

1.

2.

3.

9. Committee Involvement:

Indicate below which committee(s) you have served on in the past, and your committee selection for 2027.

***Communications**

_____ Prior Year(s) Served

***YPN**

_____ Prior Year(s) Served

***Grievance**

_____ Prior Year(s) Served

***Disaster Relief**

_____ Prior Year(s) Served

***Global Diversity**

_____ Prior Year Served

***MLS**

_____ Prior Year(s) Served

***Education**

_____ Prior Year(s) Served

***RPAC**

_____ Prior Year(s) Served

***Governmental Affairs**

_____ Prior Year(s) Served

2027 Committee(s) Selections (must choose one)